

SECTION K

TRADE AND SERVICES

This section presents information from the 1992 Economic Censuses on wholesale and retail trade, and services in California.

The 2002 Economic Census is also available and is presented in Section Q of this report. The 2002 Economic Census is based on the new North American Industrial Classification System (NAICS), whereas the 1992 Economic Census is based on the Standard Industrial Classification (SIC) system. As a result, comparison between census years may not be possible. Additional information is available from the US Bureau of the Census.

Also provided are data on taxable sales, licensed vocational and professional personnel, and foreign trade. The sources for these data are the California Board of Equalization, California Department of Consumer Affairs, and the US Bureau of the Census, respectively.

TABLE K-1

SELECTED STATISTICS ON WHOLESALE TRADE IN CALIFORNIA, BY TYPE OF BUSINESS, 1992
(Dollar amounts in thousands)

1987 SIC Code	Selected kinds of business	Total			Merchant wholesalers		Other operating types a/		Percentage change (Total wholesale) 1987-1992	
		Number of Estab- lish- ments	Sales	Payroll entire year	Number of Estab- lish- ments	Sales	Number of Estab- lish- ments	Sales	Sales	Payroll entire year
	Wholesale trade, total	58,437	\$432,945,928	\$23,537,233	49,736	\$265,938,813	8,701	\$167,007,115	n.c.	n.c.
	Durable Goods									
50	Total	37,052	254,515,313	15,009,772	31,831	163,555,359	5,221	90,959,954	n.c.	n.c.
501	Motor vehicles and motor vehicle parts and supplies	4,621	69,109,563	1,575,377	4,308	47,268,096	313	21,841,467	n.c.	n.c.
502	Furniture and homefurnishings	2,415	7,878,748	682,904	2,010	5,089,366	405	2,789,382	13.3	25.6
503	Lumber and other construction materials	2,029	8,543,057	656,257	1,717	6,201,579	312	2,341,478	--	9.1
504	Professional and commercial equipment and supplies	6,699	59,972,142	4,631,559	5,816	31,287,013	883	28,685,129	n.c.	n.c.
505	Metals and minerals, except petroleum	1,112	9,051,519	462,922	918	6,996,616	194	2,054,903	-15.6	4.5
506	Electrical goods	5,724	44,543,248	2,713,066	4,422	24,973,829	1,302	19,569,419	35.7	27.0
507	Hardware, and plumbing and heating equipment and supplies	2,587	8,891,792	868,491	2,265	6,418,269	322	2,473,523	23.4	24.0
508	Machinery, equipment, and supplies	7,078	23,991,531	2,158,243	5,997	16,422,051	1,081	7,569,480	n.c.	n.c.
509	Miscellaneous durable goods	4,787	22,533,713	1,260,953	4,378	18,898,540	409	3,635,173	n.c.	n.c.
	Nondurable Goods									
51	Total	21,385	178,430,615	8,527,461	17,905	102,383,454	3,480	76,047,161	n.c.	n.c.
511	Paper and paper products	2,376	13,045,216	947,316	1,955	7,068,328	421	5,976,888	25.2	33.4
512	Drugs, drug proprietaries, and druggists' sundries	920	13,567,080	644,375	822	7,233,506	98	6,333,574	84.2	83.6
513	Apparel, piece goods, and notions	3,536	16,289,755	961,416	3,035	12,032,621	501	4,257,134	56.3	43.7
514	Groceries and related products	5,985	66,003,482	3,056,628	4,823	37,846,200	1,162	28,157,282	32.3	33.7
515	Farm-product raw materials	377	4,645,277	102,758	308	3,865,308	69	779,969	30.7	49.3
516	Chemicals and allied products	1,396	11,699,244	532,982	1,033	3,440,287	363	8,258,957	34.6	38.0
517	Petroleum and petroleum products	978	27,813,402	363,684	782	12,389,050	196	15,424,352	32.5	20.8
518	Beer, wine, and distilled alcoholic beverages	484	8,377,755	597,052	415	6,451,029	69	1,926,726	25.3	26.2
519	Miscellaneous nondurable goods	5,333	16,989,404	1,321,250	4,732	12,057,125	601	4,932,279	n.c.	n.c.

a/ Includes merchandise agents and brokers, and manufacturers' sales branches and sales offices.

n.c. Not comparable to 1987 data published in the prior issues of the California Statistical Abstract, which was based on the 1972 Standard Industrial Classification (SIC) codes.

Note: The 2002 Economic Census reports are now available and presented in Section Q of this report. It is based on a new industrial classification system. As a result, comparison between census years may not be possible.

Source: U.S. Department of Commerce, Bureau of the Census, 1992 Census of Wholesale Trade, <http://www.census.gov/>
Department of Finance, Economic Research Unit, (916) 322-2263

SELECTED STATISTICS ON RETAIL TRADE IN CALIFORNIA, BY TYPE OF BUSINESS, 1992
(Dollar amounts in thousands)

1987 SIC Code	Kind of business	Number of Establish- ments a/	Sales	Payroll, entire year	Number of paid employees for week including March 12	Percent change 1987-1992	
						Sales	Payroll, entire year
	Retail trade, total	162,111	\$224,593,152	\$28,063,781	2,050,594	24.9	23.5
521	Lumber and other building materials dealers	2,284	7,651,125	895,371	42,501	26.8	33.9
523	Paint, glass and wallpaper stores	1,177	1,004,973	151,538	7,304	13.8	25.2
525	Hardware stores	1,437	1,467,983	221,196	13,953	23.6	24.6
526	Retail nurseries, lawn and garden supply stores	932	583,797	110,398	6,885	-4.2	6.6
527	Manufactured (mobile) home dealers	234	248,697	20,382	950	-27.9	-22.7
531	Department stores (excl. leased depts.) b/ c/	912	18,935,728	2,218,029	173,733	n.c.	n.c.
533	Variety stores	565	543,086	74,707	7,235	-7.1	-5.2
539	Miscellaneous general merchandise stores d/	963	9,182,732	539,465	31,715	n.c.	n.c.
541	Grocery stores	11,774	42,733,068	4,566,742	245,814	25.8	23.4
542	Meat and fish (seafood) markets	902	639,157	63,363	4,857	-2.1	-10.2
546	Retail bakeries	3,398	860,800	205,684	23,226	6.2	-7.3
543, 4, 5, 9	Other food stores	2,413	1,117,133	144,228	13,149	5.5	3.3
551	New and used car dealers	2,009	36,420,174	2,975,056	90,387	12.7	1.0
552	Used car dealers	1,013	1,133,384	80,084	3,830	31.1	15.1
553	Auto and home supply stores	4,825	3,940,465	650,454	34,578	12.1	12.6
555, 6, 7, 9	Miscellaneous automotive dealers	1,257	2,037,098	207,701	9,333	-7.5	-3.0
554	Gasoline service stations	8,387	14,696,788	718,098	58,810	36.8	9.8
561	Men's and boys' clothing and accessory stores	1,925	1,330,213	195,776	13,343	21.1	13.0
562	Women's clothing stores	5,549	3,418,248	420,708	45,696	18.6	15.7
563	Women's accessory and specialty stores	918	368,252	49,533	4,590	67.3	64.0
565	Family clothing stores	2,132	4,817,971	571,136	40,507	56.2	63.2
566	Shoe stores	4,095	2,171,526	270,244	20,598	28.9	23.7
564, 9	Other apparel and accessory stores	1,883	817,655	104,937	10,447	30.5	21.7
5712	Furniture stores	3,364	3,138,269	444,568	21,995	3.8	2.3
5713, 4, 9	Homefurnishing stores	4,216	2,774,473	400,135	24,385	22.9	22.8
572	Household appliance stores	849	959,213	105,368	5,454	-7.5	-1.1
5731	Radio, television and electronics stores	2,132	3,314,124	380,870	19,629	38.9	42.5
5734	Computer and software stores	888	1,598,461	146,998	6,163	184.3	154.0
5735	Recorded and prerecorded tape stores	1,125	1,148,457	126,233	12,883	38.5	63.8
5736	Musical instrument stores	500	381,729	49,408	2,903	8.6	7.1
5812 pt.	Restaurants	21,299	12,128,332	3,606,855	384,993	21.4	26.9
5812 pt.	Cafeterias	799	388,656	98,828	11,098	12.9	8.6
5812 pt.	Refreshment places	19,964	9,917,679	2,322,935	309,129	37.8	42.0
5812 pt.	Other eating places	3,712	1,906,113	558,610	50,585	36.7	42.7
5813	Drinking places	4,741	1,118,299	252,509	31,439	5.2	2.9
591	Drug and proprietary stores	4,370	9,963,654	1,388,258	67,309	36.1	55.3
592	Liquor stores	3,551	1,909,376	136,569	12,826	-7.6	-19.2
593	Used merchandise stores	1,943	704,362	154,834	12,840	28.7	45.4
5941	Sporting goods stores and bicycle shops	2,763	2,203,883	268,801	20,483	42.1	52.1
5942	Book stores	1,664	1,229,242	154,737	14,214	50.4	59.3
5944	Jewelry stores	3,224	1,642,267	274,067	15,647	3.5	2.5
5943, 5-9	Other miscellaneous shopping goods stores	7,483	4,257,350	538,685	49,195	30.9	35.8
5961	Catalog and mail-order houses	882	2,308,886	215,754	9,202	48.5	55.2
5962	Automatic merchandising machine operators	535	467,668	85,181	4,046	-8.0	2.2
5963	Direct selling establishments	1,500	1,314,362	260,050	14,831	31.9	29.1
598	Fuel dealers e/	345	331,269	49,654	2,243	n.c.	n.c.
5992	Florists	2,680	616,754	122,674	12,701	10.1	7.5
5993	Tobacco stores and stands	131	60,502	5,530	544	26.9	4.7
5994	News dealers and newsstands	163	65,816	8,737	841	-6.7	-5.3
5995	Optical good stores	1,184	454,747	96,598	6,210	49.0	34.3
5999	Miscellaneous retail stores, n.e.c.	5,120	2,169,156	355,505	23,365	41.5	36.8

a/ Establishments with payroll.

b/ Includes sales from catalog order desks.

c/ 50 employees or more.

d/ Includes stores with fewer than 50 employees.

e/ Excludes ice dealers.

n.c. Not comparable to 1987 data published in the prior issues of the California Statistical Abstract, which was based on the 1972 Standard Industrial Classification (SIC) codes.

Note: The 2002 Economic Census reports are now available and presented in Section Q of this report. It is based on a new industrial classification system. As a result, comparison between census years may not be possible.

Source: U.S. Department of Commerce, Bureau of the Census, 1992 Census of Retail Trade, <http://www.census.gov/>
Department of Finance, Economic Research Unit, (916) 322-2263

TABLE K-3

**RETAIL SALES, SELECTED CALIFORNIA AREAS
1978 TO 1997
(In millions)**

Year	California	Los Angeles- Anaheim- Riverside a/	San Francisco- Oakland- San Jose b/	San Diego County
1978	\$90,679	\$47,960	\$23,643	\$7,842
1979	105,031	55,662	27,531	8,941
1980	112,523	59,265	28,547	9,583
1981	122,713	64,558	30,591	10,091
1982	128,411	69,125	32,186	10,557
1983	141,546	75,422	35,571	11,075
1984	153,309	81,901	37,812	12,261
1985	167,788	88,045	40,536	13,597
1986	176,391	92,806	40,557	14,558
1987	192,123	97,900	42,315	15,545
1988	205,287	105,775	44,713	17,418
1989	225,452	114,701	51,402	19,107
1990	237,396	122,918	53,278	18,735
1991	231,006	119,125	51,283	17,427
1992	231,456	115,723	53,138	18,799
1993	232,438	114,285	54,153	19,854
1994	245,844	120,911	55,799	19,953
1995	254,197	124,786	58,341	20,783
1996	266,336	131,255	61,686	21,654
1997	263,118	124,135	63,220	22,215

a/ Orange, Los Angeles, Ventura, Riverside, and San Bernardino counties

b/ Alameda, Contra Costa, San Francisco, Marin, San Mateo, Santa Clara, Santa Cruz, Sonoma, Napa, and Solano counties

Note: Annual surveys discontinued for the states. Data for 1997 is from the Economic Census which is conducted every 5 years. Industry detail is presented in Section Q of this report. It is based on a new industrial classification system. As a result, comparison between census years may not be possible.

Source: U.S. Department of Commerce, Bureau of the Census
<http://www.census.gov/>

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TABLE K-4

**TAXABLE SALES IN CALIFORNIA,
1970 to 2006
(In millions)**

Year	Taxable sales	Taxable retail sales
1970	\$43,223.3	\$28,698.7
1971	46,815.4	31,496.2
1972	53,713.9	36,517.5
1973	61,737.9	42,119.3
1974	68,070.8	45,797.3
1975	73,475.7	49,799.9
1976	83,822.0	57,343.3
1977	99,482.0	67,491.3
1978	113,467.7	76,365.5
1979	131,678.3	87,270.5
1980	142,759.2	94,210.9
1981	155,126.6	101,665.8
1982	154,553.3	102,008.8
1983	169,413.1	113,349.9
1984	194,013.6	126,736.1
1985	208,574.1	135,901.5
1986	217,465.2	141,879.6
1987	231,869.7	150,252.0
1988	251,078.1	162,516.8
1989	272,088.6	175,766.4
1990	281,860.3	181,654.6
1991	270,844.8	176,573.2
1992	272,368.3	179,275.1
1993	272,123.7	179,014.6
1994	285,974.7	187,088.0
1995	300,956.4	194,378.1
1996	321,076.3	205,746.8
1997	341,091.6	217,248.7
1998	358,858.4	229,406.5
1999	394,736.2	255,589.4
2000	441,854.4	287,067.7
2001	441,517.6	293,956.5
2002	440,950.1	301,612.3
2003	460,096.5	320,217.1
2004	500,076.8	350,172.7
2005	536,904.4	375,808.1
2006	559,652.4	389,066.6

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TABLE K-5

**APPARENT CONSUMPTION^{a/} OF ALCOHOLIC
BEVERAGES IN CALIFORNIA, 1994 TO 2007**
(In thousands of gallons)

Type of beverage	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004 r/	2005 r/	2006	2007
Beer	620,106	611,519	608,344	621,785	608,280	630,024	630,641	636,510	647,595	642,079	660,688	656,745	654,109	657,190
Wines	89,562	85,825	94,482	98,531	89,665	97,954	101,357	98,060	107,122	109,924	108,000	118,221	125,843	124,579
Still wines:														
14% alcohol or less	77,625	74,581	83,307	87,287	77,659	82,771	88,510	84,225	91,605	92,844	88,442	96,304	99,269	95,629
Over 14% alcohol	4,990	4,721	5,120	5,120	6,009	6,976	7,606	8,513	9,818	11,161	13,315	15,854	19,431	21,948
Champagne & sparkling wines	6,947	6,523	6,054	6,124	5,997	8,207	5,241	5,322	5,699	5,919	6,243	6,064	7,143	7,002
Distilled spirits	40,296	37,869	38,476	38,056	37,985	39,370	41,040	41,744	42,670	44,566	46,579	47,974	49,508	49,889

a/ The figures in this table represent taxable distributions. Because tax liability occurs at the time alcoholic beverages are sold by manufacturers or importers rather than at the time a retail sale is made, the data are referred to as apparent rather than actual consumption.

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TABLE K-6

TAXABLE SALES IN CALIFORNIA
BY TYPE OF BUSINESS, 2006
(Sales in thousands)

Type of business	Permits 7-1-06 a/	Taxable transactions b/
Total, all outlets	1,048,358	\$559,652,437
Retail Stores, total	489,998	389,066,572
Women's apparel	13,706	5,074,591
Men's apparel	3,005	1,166,037
Family apparel	23,420	10,844,254
Shoes	4,922	2,744,534
Apparel stores group	45,053	19,829,416
General merchandise stores	13,349	52,827,702
Drug stores	4,548	6,437,192
General merchandise group	17,897	59,264,894
Gifts, art goods, and novelties	14,233	1,928,352
Sporting goods	7,554	4,117,259
Florists	5,825	1,172,658
Photographic equipment and supplies	1,016	511,414
Musical instruments	3,526	1,556,263
Stationery and books	10,126	4,097,403
Jewelry	12,086	3,018,964
Office, store, and school supplies	17,404	17,760,494
Other specialties	135,460	20,532,873
Specialty stores group	207,230	54,695,680
Food stores selling all types of liquor	5,740	13,837,045
All other food stores	19,235	8,027,134
Food stores group	24,975	21,864,179
Eating places: no alcoholic beverages	56,284	22,508,893
Eating places: beer and wine	19,273	11,431,404
Eating places: all types of liquor	12,464	15,289,121
Eating and drinking group	88,021	49,229,418
Household and home furnishings	29,711	13,051,849
Household appliance dealers	4,457	4,331,600
Household group	34,168	17,383,449
Lumber and building materials	5,130	25,780,838
Hardware stores	2,497	3,940,468
Plumbing and electrical supplies	2,480	5,319,156
Paint, glass and wallpaper	1,653	1,122,864
Building material group	11,760	36,163,326
New motor vehicle dealers	2,812	59,359,675
Used motor vehicle dealers	8,148	6,230,222
Automotive supplies and parts	17,323	5,984,919
Service stations	9,366	43,579,719
Automotive group	37,649	115,154,535
Packaged liquor stores	5,307	2,675,407
Second-hand merchandise	7,636	607,759
Farm implement dealers	1,371	3,648,215
Farm and garden supply stores	4,188	2,930,230
Fuel and ice dealers	799	441,800
Mobile homes, trailers, and campers	990	1,733,991
Boat, motorcycle, and plane dealers	2,954	3,444,273
All other retail stores group	23,245	15,481,675
Business and Personal Services	103,343	23,650,322
All Other Outlets	455,017	146,935,543

a/ Includes all manufacturers, wholesalers, and retailers of tangible personal property except those dealing solely in commodities (such as cereal products) which are exempt from the retail sales tax.

b/ Excludes tax-exempt retail sales comprised principally of sales of food for home consumption and prescription medicines.

Source agency for tables K6 and K7:

Board of Equalization, Agency Planning and Research Division,
Research & Statistics Section, (916) 445-0840; <http://www.boe.ca.gov>

TABLE K-7

TAXABLE SALES BY COUNTY, CALIFORNIA, 2006
(In thousands)

County	Total	Retail
Total	\$559,652,437	\$389,066,572
Alameda	25,223,384	15,656,414
Alpine	29,369	8,034
Amador	484,920	359,440
Butte	2,825,547	2,150,225
Calaveras	361,221	218,393
Colusa	291,577	175,696
Contra Costa	13,867,661	10,275,907
Del Norte	227,525	148,014
El Dorado	1,898,805	1,310,701
Fresno	12,560,649	9,058,802
Glenn	335,325	192,950
Humboldt	1,704,688	1,253,920
Imperial	2,148,730	1,566,648
Inyo	330,664	234,042
Kern	11,975,693	7,595,418
Kings	1,303,907	953,048
Lake	566,351	406,967
Lassen	286,508	191,120
Los Angeles	136,162,552	95,554,193
Madera	1,432,644	982,199
Marin	4,285,264	3,244,796
Mariposa	168,347	59,484
Mendocino	1,247,548	924,965
Merced	2,616,231	1,841,340
Modoc	89,862	55,061
Mono	297,536	182,157
Monterey	5,658,166	4,001,619
Napa	2,438,907	1,455,025
Nevada	1,354,634	877,506
Orange	57,202,747	39,074,451
Placer	7,531,225	5,710,898
Plumas	252,980	141,425
Riverside	29,816,237	21,842,345
Sacramento	21,140,386	14,813,043
San Benito	536,846	327,498
San Bernardino	31,309,905	22,130,160
San Diego	47,835,514	34,619,067
San Francisco	13,892,188	9,588,520
San Joaquin	9,528,419	6,738,173
San Luis Obispo	4,220,436	3,128,592
San Mateo	12,900,391	8,723,143
Santa Barbara	6,133,270	4,435,128
Santa Clara	32,273,238	20,039,932
Santa Cruz	3,165,946	2,358,563
Shasta	2,926,648	2,111,121
Sierra	25,983	12,968
Siskiyou	512,193	340,511
Solano	6,453,137	4,397,858
Sonoma	7,894,595	5,500,588
Stanislaus	7,352,532	5,268,389
Sutter	1,431,360	1,109,423
Tehama	751,503	585,435
Trinity	75,783	46,869
Tulare	4,844,476	3,402,713
Tuolumne	651,012	480,471
Ventura	12,316,912	8,901,901
Yolo	3,189,863	1,788,729
Yuba	557,885	328,031
Statewide	754,612	186,543

TABLE K-8

VALUE OF EXPORTS AND IMPORTS THROUGH CALIFORNIA PORTS,
BY ALL MODES OF TRANSPORTATION, 1997 TO 2007
(In millions)

Customs district	1997	% chg	1998	% chg	1999	% chg	2000	% chg	2001	% chg	2002	% chg	2003	% chg	2004	% chg	2005	% chg	2006	% chg	2007	% chg
Exports a/ California	\$131,142.7	5.7	\$116,282.4	-11.3	\$122,092.8	5.0	\$148,554.6	21.7	\$127,255.3	-14.3	\$111,340.1	-12.5	\$113,550.7	2.0	\$123,039.2	8.4	\$129,988.9	5.6	\$147,823.8	13.7	\$159,549.7	7.9
San Francisco c/	48,174.5	0.9	42,717.1	-11.3	44,722.2	4.7	58,304.0	30.4	45,802.7	-21.4	35,086.6	-23.4	33,081.3	-5.7	38,202.7	15.5	36,607.9	-4.2	41,407.9	13.1	43,334.6	4.7
Los Angeles d/	74,009.6	7.4	63,754.8	-13.9	66,610.3	4.5	77,588.3	16.5	69,110.6	-10.9	63,380.4	-8.3	67,748.8	6.9	70,787.2	4.5	78,391.2	10.7	90,436.3	15.4	100,212.8	10.8
San Diego e/	8,958.7	19.9	9,810.5	9.5	10,760.3	9.7	12,662.3	17.7	12,342.1	-2.5	12,873.1	4.3	12,720.5	-1.2	14,049.3	10.4	14,989.8	6.7	15,979.6	6.6	16,002.3	0.1
Imports b/ California	\$184,683.7	8.6	\$189,943.4	2.8	\$209,025.3	10.0	\$243,526.5	16.5	\$213,941.8	-12.1	\$218,461.2	2.1	\$236,717.0	8.4	\$274,222.2	15.8	\$306,329.9	11.7	\$343,487.8	12.1	\$356,268.3	3.7
San Francisco c/	58,806.2	1.7	55,728.4	-5.2	59,444.8	6.7	68,867.5	15.9	49,254.1	-28.5	44,537.6	-9.6	46,502.4	4.4	55,352.1	19.0	62,374.3	12.7	69,707.9	11.8	68,886.0	-1.2
Los Angeles d/	111,844.4	10.5	117,756.4	5.3	130,503.6	10.8	152,396.1	16.8	143,384.6	-5.9	150,910.3	5.2	167,263.1	10.8	193,355.9	15.6	215,512.9	11.5	238,986.7	10.9	249,228.0	4.3
San Diego e/	14,033.2	27.7	16,458.6	17.3	19,076.9	15.9	22,262.9	16.7	21,303.0	-4.3	23,013.3	8.0	22,951.4	-0.3	25,514.3	11.2	28,442.7	11.5	34,793.3	22.3	38,154.3	9.7

a/ f.a.s. Value Basis
b/ Custom Value Basis
c/ Customs district extends from northern California border south to Monterey Bay, and east to Salt Lake City.
d/ Customs district extends from south of Monterey Bay to Carpinteria and east to Las Vegas.
e/ Customs district extends from San Diego east to Phoenix.

TABLE K-9

VALUE OF AIRBORNE EXPORT AND IMPORT SHIPMENTS IN FOREIGN
TRADE BY CUSTOMS DISTRICT, CALIFORNIA, 1997 TO 2007
(In millions)

Customs district	1997	% chg	1998	% chg	1999	% chg	2000	% chg	2001	% chg	2002	% chg	2003	% chg	2004	% chg	2005	% chg	2006	% chg	2007	% chg
Exports a/ California	\$72,945.1	8.8	\$63,401.5	-13.1	\$69,225.3	9.2	\$88,128.3	27.3	\$69,841.0	-20.8	\$57,961.9	-17.0	\$56,669.0	-2.2	\$62,718.5	10.7	\$63,065.6	0.6	\$71,566.2	13.5	\$72,269.8	1.0
San Francisco	36,174.5	5.7	31,249.0	-13.6	33,030.2	5.7	46,196.0	39.9	35,574.7	-23.0	26,424.6	-25.7	23,933.0	-9.4	28,627.5	19.6	26,315.7	-8.1	30,249.6	14.9	30,350.3	0.3
Los Angeles	36,543.5	11.9	31,860.7	-12.8	35,921.7	12.7	41,752.3	16.2	34,153.6	-18.2	31,492.3	-7.8	32,637.9	3.6	34,009.1	4.2	36,618.3	7.7	41,151.6	12.4	41,735.9	1.4
San Diego	227.1	51.5	291.9	28.5	273.4	-6.3	179.9	-34.2	112.8	-37.3	45.0	-60.1	98.2	118.2	81.9	-16.5	131.6	60.6	165.0	25.4	183.5	11.3
Imports b/ California	\$71,486.7	8.9	\$67,112.3	-6.1	\$73,913.2	10.1	\$85,358.4	15.5	\$60,616.4	-29.0	\$57,567.6	-5.0	\$59,239.9	2.9	\$67,117.1	13.3	\$71,892.5	7.1	\$76,704.8	6.7	\$75,730.5	-1.3
San Francisco	40,422.0	4.6	37,616.2	-6.9	41,283.4	9.7	48,098.4	16.5	30,774.6	-36.0	27,362.6	-11.1	27,510.4	0.5	31,579.9	14.8	34,418.0	9.0	36,607.7	6.4	33,081.8	-9.6
Los Angeles	30,810.0	14.9	29,242.6	-5.1	32,327.9	10.6	36,986.0	14.4	29,565.8	-20.1	29,905.6	1.1	31,438.1	5.1	35,323.7	12.4	37,161.2	5.2	39,761.6	7.0	42,344.2	6.5
San Diego	254.7	19.5	253.5	-0.5	302.0	19.1	274.0	-9.3	276.0	0.7	299.5	8.5	291.4	-2.7	213.6	-26.7	313.3	46.7	335.5	7.1	304.5	-9.2

a/ f.a.s. Value Basis

b/ Custom Value Basis

Source for Tables K-8 and K-9: U.S. Department of Commerce, Bureau of the Census

<http://www.census.gov/>

Department of Finance

Economic Research Unit

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TABLE K-10

FOREIGN TRADE THROUGH
CALIFORNIA PORTS, 1970 TO 2007 a/
(In millions)

Year	Exports	% Change	Imports	% Change	Total	% Change
1970	\$4,245	--	\$4,408	--	\$8,653	--
1971	3,690	-13.1%	4,896	11.1%	8,586	-0.8%
1972	4,153	12.5%	6,509	32.9%	10,662	24.2%
1973	6,647	60.1%	8,607	32.2%	15,254	43.1%
1974	9,793	47.3%	13,140	52.7%	22,933	50.3%
1975	10,340	5.6%	11,715	-10.8%	22,055	-3.8%
1976	11,525	11.5%	15,300	30.6%	26,825	21.6%
1977	12,186	5.7%	19,113	24.9%	31,299	16.7%
1978	14,934	22.6%	21,496	12.5%	36,430	16.4%
1979	20,303	36.0%	24,929	16.0%	45,232	24.2%
1980	26,974	32.9%	29,414	18.0%	56,388	24.7%
1981	26,990	0.1%	31,690	7.7%	58,680	4.1%
1982	29,120	7.9%	32,583	2.8%	61,703	5.2%
1983	29,380	0.9%	37,944	16.5%	67,324	9.1%
1984	32,204	9.6%	49,270	29.8%	81,474	21.0%
1985	32,396	0.6%	61,606	25.0%	94,002	15.4%
1986	32,838	1.4%	69,875	13.4%	102,713	9.3%
1987	39,663	20.8%	78,478	12.3%	118,141	15.0%
1988	53,568	35.1%	86,605	10.4%	140,173	18.6%
1989	63,049	17.7%	94,080	8.6%	157,129	12.1%
1990	68,552	8.7%	97,122	3.2%	165,673	5.4%
1991	73,860	7.7%	100,744	3.7%	174,604	5.4%
1992	81,139	9.9%	111,548	10.7%	192,687	10.4%
1993	82,174	1.3%	125,348	12.4%	207,522	7.7%
1994	95,615	16.4%	144,002	14.9%	239,617	15.5%
1995	116,825	22.2%	165,045	14.6%	281,870	17.6%
1996	124,120	6.2%	169,981	3.0%	294,101	4.3%
1997	131,143	5.7%	184,684	8.6%	315,826	7.4%
1998	116,282	-11.3%	189,943	2.8%	306,226	-3.0%
1999	122,093	5.0%	209,025	10.0%	331,118	8.1%
2000	148,555	21.7%	243,527	16.5%	392,081	18.4%
2001	127,255	-14.3%	213,942	-12.1%	341,197	-13.0%
2002	111,340	-12.5%	218,461	2.1%	329,801	-3.3%
2003	113,551	2.0%	236,717	8.4%	350,268	6.2%
2004	123,039	8.4%	274,222	15.8%	397,261	13.4%
2005	129,989	5.6%	306,330	11.7%	436,319	9.8%
2006	147,824	13.7%	343,488	12.1%	491,312	12.6%
2007	159,550	7.9%	356,268	3.7%	515,818	5.0%

a/ Data reflect value of trade through California customs districts and not value of exported goods originating in California or imported goods destined for California.

Note: Tables K-8, K-9, and K-10: Value of exports and imports that move through ports, regardless of where exports were actually made or where imports are consumed.

Source: U.S. Department of Commerce, Bureau of the Census, <http://www.census.gov/>

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TABLE K-11

EXPORTS OF MADE-IN-CALIFORNIA GOODS BY COMMODITY TYPE, 2005-2007
(\$ millions)

Commodity	2005	2005 Rank	2006	2006 Rank	2007	2007 Rank
Total all Industries	\$116,818.6		\$127,746.1		\$134,151.8	
Computer And Electronic Products	41,751.5	1	44,547.0	1	43,709.7	1
Machinery, Except Electrical	13,131.0	3	14,865.3	2	14,454.7	2
Transportation Equipment	13,324.6	2	13,497.9	3	13,748.0	3
Chemicals	7,212.4	4	8,689.3	4	10,429.6	4
Miscellaneous Manufactured Commodities	6,425.3	5	7,381.0	5	8,492.7	5
Agricultural Products	6,048.1	6	6,391.4	6	6,725.6	6
Food And Kindred Products	4,626.8	7	5,224.5	7	5,960.4	7
Electrical Equipment, Appliances, And Component	3,721.0	8	4,449.9	8	4,659.8	8
Waste And Scrap	2,438.1	11	3,381.3	10	4,550.3	9
Fabricated Metal Products, Nesoi	3,051.4	9	3,559.6	9	3,651.8	10
Petroleum And Coal Products	1,552.3	14	1,777.5	14	2,511.4	11
Special Classification Provisions, Nesoi	2,483.6	10	1,969.5	12	2,371.6	12
Plastics And Rubber Products	1,958.0	12	2,118.2	11	2,158.8	13
Primary Metal Manufacturing	1,626.5	13	1,942.0	13	2,079.3	14
Apparel And Accessories	1,234.2	15	1,280.8	15	1,276.8	15
Paper	1,080.1	16	1,097.9	16	1,115.0	16
Beverages And Tobacco Products	773.1	17	994.1	17	1,094.3	17
Used Or Second-Hand Merchandise	334.3	23	432.2	22	802.8	18
Nonmetallic Mineral Products	526.2	20	591.4	19	712.2	19
Textiles And Fabrics	743.3	18	688.8	18	672.7	20
Printing, Publishing And Similar Products	569.6	19	479.6	20	565.9	21
Wood Products	425.6	21	467.4	21	411.3	22
Leather And Allied Products	329.5	24	360.4	24	394.9	23
Furniture And Fixtures	293.2	25	324.4	25	373.4	24
Oil And Gas	113.0	29	198.1	27	269.7	25
Textile Mill Products	174.5	27	187.8	28	223.1	26
Fish, Fresh, Chilled, Or Frozen And Other Marine P	235.7	26	201.7	26	218.8	27
Prepackaged Software	355.6	22	395.1	23	216.3	28
Minerals And Ores	139.1	28	119.5	29	129.8	29
Livestock And Livestock Products	90.5	30	89.9	30	118.4	30
Forestry Products, Nesoi	41.1	31	35.3	31	42.9	31
Goods Returned To Canada (Exports Only): U.S. Good	9.4	32	7.2	32	9.9	32

TABLE K-12

TOP 25 FOREIGN DESTINATIONS OF MADE-IN-CALIFORNIA GOODS, 2005-2007
(\$ millions)

Country	2005	2005 Rank	2006	2006 Rank	2007	2007 Rank
Total all Countries	\$116,818.6		\$127,746.1		\$134,151.8	
Mexico	17,702.5	1	19,633.0	1	18,342.8	1
Canada	13,212.5	3	14,194.0	2	16,122.8	2
Japan	13,497.8	2	13,983.5	3	13,452.2	3
China (Mainland)	7,850.0	4	9,972.9	4	10,567.0	4
Korea, Republic Of	6,344.8	5	7,046.0	5	7,409.8	5
China (Taiwan)	5,383.3	6	5,638.3	6	5,785.9	6
Germany	4,266.1	9	4,540.5	10	5,559.5	7
United Kingdom	5,029.1	7	5,062.8	7	5,216.5	8
Hong Kong	4,900.8	8	4,822.9	8	4,918.9	9
Singapore	3,780.6	10	4,605.1	9	4,284.1	10
Netherlands	3,622.4	11	4,041.8	11	4,077.2	11
Australia	2,465.5	13	2,812.8	12	2,821.4	12
France	2,691.9	12	2,435.0	14	2,718.0	13
Malaysia	1,942.2	14	2,514.0	13	2,205.2	14
Italy	1,439.6	18	1,873.2	16	2,044.0	15
Brazil	1,417.6	19	1,607.1	19	2,034.4	16
Belgium	1,758.9	15	1,886.0	15	2,026.2	17
Switzerland	982.4	23	1,302.5	22	1,977.0	18
India	1,341.5	20	1,689.2	17	1,949.6	19
Thailand	1,692.4	16	1,663.9	18	1,795.2	20
Israel	1,448.2	17	1,550.4	20	1,741.8	21
Philippines	1,147.4	21	1,386.5	21	1,233.6	22
Spain	974.9	24	1,000.8	23	1,076.9	23
Sweden	687.7	25	865.2	25	1,053.1	24
United Arab Emirates	1,141.0	22	942.3	24	947.9	25
Rest Of World	10,097.4		10,676.3		12,790.6	

Note: Tables K-11 and K-12: Made-in-California trade data tracks goods from the state of manufacture or origin.

Source: U.S. Bureau of Census data refined by the World Institute for Strategic Economic Research (WISER), <http://www.wisertrade.org/home/index.jsp>

TABLE K-13

LICENSED PROFESSIONAL AND
VOCATIONAL PERSONNEL
CALIFORNIA, 2000-01

Classification	Total Active a/	Total Inactive b/
Accountants	40,640	26,067
Architects	20,936	5,143
Athletic commission (boxers, etc.)	1,883	n.a.
Automotive repair	61,180	11,946
Barbers and cosmetologists	345,384	75,652
Cemetery & Funeral	8,647	1,356
Contractors	220,542	64,020
Court reporters	7,912	1,744
Electronic and appliance repair	11,110	612
Private Postsecondary & Vocational Education	3,220	nda
Geologists and geophysicists	4,593	n.a.
Guide dogs for the blind (instructors & schools)	81	0
Home furnishings (retailers, etc.)	19,272	948
Landscape architects	2,884	269
Medical professions:		
Acupuncture	5,668	1,136
Animal health technicians	3,544	1,350
Behavioral science (counselors, social workers, etc.)	54,625	15,251
Dentists	29,387	8,098
Dental assistants	44,695	20,705
Hearing aid dispensers	2,072	94
Midwives	112	0
Optometrists	5,960	1,784
Pharmacists	56,510	2,192
Physical therapists	21,351	3,146
Physician assistants	15,688	4,772
Physicians and surgeons	109,289	38,172
Podiatrists	1,962	394
Psychiatric technicians	9,424	6,313
Psychologists	15,030	2,667
Registered dispensing opticians	3,466	1,696
Research psychoanalysts	72	19
Respiratory therapists	15,327	732
Speech pathologists and audiologists	10,760	1,829
Veterinarians	8,749	2,378
Nurses:		
Registered	257,496	90,901
Vocational	64,972	35,095
Nursing home administrators	nda	nda
Professional engineers and land surveyors	85,146	40,499
Security and investigative services	191,707	44,546
Structural pest control	23,943	1,533

a/ Includes all currently valid license categories.

b/ Includes all inactive and/or delinquent license categories.

nda No data available

n.a. Category is not applicable

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SELECTED STATISTICS ON SERVICE INDUSTRIES SUBJECT TO FEDERAL INCOME TAX, 1992
(Dollar amounts in thousands)

1987 SIC Code	Kind of business	Number		Payroll, entire year	Number of paid employees for week including March 12	Percent change 1987-1992	
		of Establish- ments a/	Receipts			Receipts	Payroll, entire year
	Total, except hospitals	244,473	\$198,432,474	\$71,823,812	2,645,792	n.c.	n.c.
70	Hotels, rooming houses, camps, and other lodging places (except membership lodging), total	5,789	7,972,480	2,376,915	173,816	32.2	44.0
7011	Hotels and motels	4,938	7,686,316	2,311,612	168,890	32.4	43.9
72	Personal services, total	20,186	5,259,205	1,630,510	130,100	n.c.	n.c.
721	Laundry, cleaning, and garment services	6,836	2,573,903	749,379	51,203	n.c.	n.c.
722	Photographic studios, portrait	1,299	360,140	88,910	8,064	47.3	47.6
723,4	Beauty and barber shops	7,918	1,066,625	419,639	37,147	18.9	7.2
73	Business services, total	41,850	44,818,074	16,985,866	758,018	n.c.	n.c.
731	Advertising	2,279	2,680,017	936,940	24,579	53.4	48.5
732	Consumer credit reporting, mercantile reporting, and adjustment & collection agencies	807	866,742	328,810	13,328	36.3	44.1
7335, 6	Commercial photography, art, and graphics	2,274	985,318	300,188	9,037	27.6	30.5
734	Services to dwellings and other buildings	6,365	2,645,303	1,183,720	82,964	45.1	39.8
736	Personnel supply services	4,132	5,472,140	3,774,090	266,887	n.c.	n.c.
737	Computer programming, data processing, and other computer related services	9,076	18,287,635	6,283,477	139,317	91.9	83.2
7381, 2	Detective agencies and protective services	2,144	2,175,004	1,172,196	83,979	49.9	47.7
75	Automotive repair, services and parking, total	22,201	10,577,874	2,390,052	123,249	37.1	32.8
751	Automotive rental and leasing, without drivers	1,178	2,859,681	407,610	17,348	28.4	27.2
752	Automobile parking	1,911	758,722	140,731	10,238	39.9	45.7
753	Automotive repair shops	16,292	5,895,425	1,525,389	71,375	37.2	29.3
76	Miscellaneous repair services, total	7,467	3,727,163	1,195,384	49,271	42.1	44.1
762	Electrical repair shops	2,207	1,389,062	490,205	19,078	56.1	62.6
78,79,84	Amusement and recreation services, including motion pictures and museums, total	17,921	32,097,828	9,612,230	322,318	n.c.	n.c.
781,2	Motion picture production, distribution, and services	5,432	21,094,466	5,768,425	149,158	78.5	73.7
783	Motion picture theatres	854	1,077,622	137,584	17,100	43.7	36.8
792	Theatrical producers (except motion picture), bands, orchestras, and entertainers	3,254	3,370,759	1,465,812	19,211	74.9	85.0
793	Bowling centers	337	304,299	94,021	8,598	n.c.	n.c.
794	Commercial sports	440	892,613	679,607	9,150	32.3	99.0
7992	Public golf courses	305	388,340	110,975	7,766	101.2	111.5
7996	Amusement parks	65	1,168,475	360,512	22,127	36.0	50.8
80	Health services, total	61,467	42,995,071	17,245,368	535,965	n.c.	n.c.
801	Offices and clinics of doctors of medicine	28,494	21,969,551	9,507,639	195,851	48.8	42.3
802	Offices and clinics of dentists	14,806	5,523,663	1,959,715	78,069	n.c.	n.c.
8042	Offices and clinics of optometrists	2,382	754,317	180,920	9,465	41.6	42.2
805	Nursing and personal care facilities	1,401	3,192,380	1,503,962	96,498	71.8	65.8
81	Legal services, total	20,756	16,311,492	6,494,518	132,588	56.5	52.6
823,4,9	Selected educational services, total	2,536	1,307,231	446,097	23,310	53.1	62.3
83	Social services, total	8,221	2,074,292	792,127	61,168	78.2	78.3
871	Engineering, architectural, and surveying services, total	9,986	12,336,974	4,916,998	115,603	34.1	31.9
872	Accounting, auditing, and bookkeeping services, total	11,082	5,366,193	2,085,173	76,251	35.4	23.2
873 ex. 8733	Research, development, and testing services (except non-commercial research organization), total	2,155	3,735,038	1,606,493	40,755	52.3	62.8
8731	Commercial physical and biological research	802	2,289,107	1,040,305	20,616	60.0	73.9
874	Management and public relations services, total	10,341	8,317,702	3,367,406	88,947	n.c.	n.c.
89	Other services, n.e.c.	2,515	1,535,857	678,675	14,433	104.3	117.4

a/ Establishments with payroll.

n.c. Not comparable to 1987 data published in the prior issues of the California Statistical Abstract, which was based on the 1972 Standard Industrial Classification (SIC) codes.

Note: The 2002 Economic Census reports are now available and presented in Section Q of this report. It is based on a new industrial classification system. As a result, comparison between census years may not be possible.

Source: U.S. Department of Commerce, Bureau of the Census, 1992 Census of Service Industries, <http://www.census.gov/>

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